

A HouseSOLD Name

HOME FOR PEOPLE,
HOMES FOR PETS
541-221-7122

Debi
DOUGLASS
-COM

HYBRID RE
2445 OAKMONT WAY
EUGENE, OR 97401



As YOUR Relator, I will:

Work diligently to find the home that suits your needs

Listen to what it is you want, working always in your best interests

Search on our Multiple Listing Service every day, or several times a day to see if any new homes have come on the market, especially in a low inventory market. If need be I will preview a property on your behalf.

Recommend and educate you where and when I can, so as to protect your best interests

Work weekends, holidays and evenings if need be

Be available by phone and if I am not, I will return a call within a few hours.

Be loyal, keep your information confidential and work until we find the home you desire.

As My Client, I Need You to:

Realize that I do not work for free and that I will not get paid for my work, on your behalf until you become the owner of your new home. You, as a buyer, pay me nothing and only once I have sold you a home will I be paid, by the seller, for my work. I ONLY REPRESENT YOU, even though the seller pays my fee.

Loyalty. I need your loyalty to me and to work as a team with me. The more we work together, the smoother the process will be.

Know that I have gained a reputation in the community and that is to your benefit. Other realtors, lenders, title officers, appraisers and inspectors and repair / contractors may know me and know that I do what I say and am of good standing. That is to your benefit, especially in a low inventory market with multiple offers.

Know that I will negotiate on your behalf, firmly, but fairly to get you the best deal and save you \$\$ where and when I can. This includes price, repairs and seller contributions.